UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

SCHEDULE 14A
(Rule 14a-101)

INFORMATION REQUIRED IN PROXY STATEMENT

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

(Amendment No.)

Filed by the Registrant ☐

Filed by a Party other than the Registrant ☒

Check the appropriate box:

☐ Preliminary Proxy Statement

☐ Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

☐ Definitive Proxy Statement

☒ Definitive Additional Materials

☐ Soliciting Material Under § 240.14a-12

PITNEY BOWES INC.
(Name of Registrant as Specified In Its Charter)

HESTIA CAPITAL PARTNERS LP
HELIOS I, LP
HESTIA CAPITAL PARTNERS GP, LLC
HESTIA CAPITAL MANAGEMENT, LLC
KURTIS J. WOLF
MILENA ALBERTI-PEREZ
TODD A. EVERETT
KATIE A. MAY
LANCE E. ROSENZWEIG
(Name of Persons(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check all boxes that apply):

☒ No fee required

☐ Fee paid previously with preliminary materials

☐ Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rules 14a-6(i)(1) and 0-11

Hestia Capital Partners, LP ("Hestia Capital"), together with the other participants named herein (collectively, "Hestia"), has filed a definitive proxy statement and accompanying WHITE universal proxy card with the Securities and Exchange Commission to be used to solicit votes for the election of its slate of highly-qualified director nominees at the 2023 annual meeting of stockholders (the "Annual Meeting") of Pitney Bowes Inc., a Delaware corporation (the "Company").

On March 16, 2023, Hestia distributed the following materials to stockholders of the Company:

transform pitney bowes

IMPORTANT VOTING INSTRUCTIONS FOR PITNEY BOWES SHAREHOLDERS:

VOTE BY INTERNET OR MAIL

Due to new rules implemented by the SEC, Hestia's five nominees appear on the Company's gold voting instruction form, as well as on Hestia's enclosed **WHITE** voting instruction form. You can vote for needed change at Pitney Bowes today by voting for Hestia's five nominees using the enclosed **WHITE** voting instruction form. If you have already voted the company's gold voting instruction form, a later dated vote using the enclosed **WHITE** voting instruction form will cancel your prior vote. Only your latest dated vote counts.

PROTECT YOUR INVESTMENT TODAY!

VOTING BY INTERNET IS QUICK & EASY!



1. **Go to www.proxyvote.com**
2. **Use the 16-digit control number located on the enclosed WHITE voting instruction form.**

PLEASE FOLLOW THESE INSTRUCTIONS

1. We recommend you vote "FOR" the five Hestia nominees and the four Company nominees we do not oppose. Please do not mark a vote "FOR" more than nine nominees or your vote will be invalidated on the Director proposal. (Proposal 1).
2. You may also vote "FOR" less than nine nominees. Only the nominees you vote "FOR" will count.
3. If you already voted using the company's gold voting instruction form, a later dated vote on the enclosed **WHITE** voting instruction form will revoke your previously cast vote. Only your latest dated vote counts.
4. While you may vote for Hestia's five nominees on the Company's gold voting instruction form, we still recommend that you vote each and every **WHITE** voting instruction form you receive since you may own more than one account.

If you have any questions or need assistance in voting, please contact Saratoga:
(212) 257-1311 or (888) 368-0379
info@saratogaproxy.com


transform pitney bowes
PROTECT YOUR INVESTMENT TODAY!
GO VOTE
VOTE THE WHITE PROXY CARD
WWW.TRANSFORMPITNEYBOWES.COM