UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

Current Report

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

May 5, 2026
Date of Report (Date of earliest event reported)

Pitney Bowes Inc.

(Exact name of registrant as specified in its charter)

Delaware	**1-3579**	**06-0495050**
(State or other jurisdiction of incorporation or organization)	(Commission file number)	(I.R.S. Employer Identification No.)

Address:	**27 Waterview Drive,**	**Shelton,**	**Connecticut**	**06484**
Telephone Number:	**(203) 922-4000**			

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock, $1 par value per share	PBI	New York Stock Exchange
6.70% Notes due 2043	PBI.PRB	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Securities Act. ☐

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On May 5, 2026, the Registrant issued a press release setting forth its financial results, including consolidated statements of income, supplemental information, and a reconciliation of reported results to adjusted results for the three months ended March 31, 2026 and 2025, and consolidated balance sheets at March 31, 2026 and December 31, 2025. A copy of the press release is attached hereto as Exhibit 99.1 and hereby incorporated by reference.

In addition, on May 5, 2026, Kurt Wolf, the Company's President and Chief Executive Officer, issued a letter regarding the Company's financial results for the three months ended March 31, 2026. A copy of the letter is attached hereto as Exhibit 99.2 and hereby incorporated by reference.

Forward-Looking Statements

The exhibits contain “forward-looking statements” about the Company’s expected or potential future business and financial performance, including, but not limited to, statements about future revenue and profitability, earnings guidance, future events or conditions, capital allocation strategy, expected cost savings and efficiency improvements, and strategic initiatives and priorities. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties that could cause actual results to differ materially from those projected. Factors which could cause future performance to differ materially from expectations include, without limitation, changes in postal regulations or the operations and financial health of posts in the U.S. or other major markets or changes to the broader postal or shipping markets; declines in physical mail volumes or shipping volumes; the loss of customers, including some of our larger clients; changes in trade policies, tariffs and regulations; global supply chain issues adversely impacting our third party suppliers’ ability to provide us products and services; periods of difficult economic conditions, the impacts of inflation and rising prices, higher interest rates and a slow-down in economic activity, including a global recession, or a prolonged U.S. government shutdown, to the Company and our clients; changes in foreign currency exchange rates; changes in labor and transportation availability and costs; inability to successfully execute on our strategic initiatives; and other factors as more fully outlined in the Company's Annual Report on Form 10-K/A for the year ended December 31, 2025 and other reports subsequently filed with the Securities and Exchange Commission. Pitney Bowes assumes no obligation to update any forward-looking statements contained in this document as a result of new information, events, or developments, except as required by law.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

99.1	Press release of Pitney Bowes Inc. dated May 5, 2026.
99.2	Letter from Kurt Wolf regarding First Quarter 2026 Financial Results
104	The cover page of Pitney Bowes Inc.'s Current Report on Form 8-K, formatted in Inline XBRL.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Pitney Bowes Inc.

By: /s/ Kurt Wolf

Name: Kurt Wolf

Date: May 5, 2026

Title: Chief Executive Officer

Exhibit 99.1

pitney bowes

The technology behind every important delivery.

Pitney Bowes Announces Financial Results for First Quarter 2026 and Issues CEO Letter

Reports Complete Q1 Results Consistent with Strong Pre-Announced Financials and Reaffirms Upgraded Guidance

Repurchased 17.2 Million Shares for $186 Million Year-to-Date Through May 1, 2026

Increases Quarterly Dividend from $0.09 to $0.10 per Share, Marking the Fifth Increase in the Past Six Quarters

SHELTON, Conn.--(BUSINESS WIRE)--May 5, 2026--Pitney Bowes Inc. (NYSE: PBI) ("Pitney Bowes" or the "Company"), a technology-driven company that provides digital shipping solutions, mailing innovation, and financial services to clients around the world, today disclosed its financial results for the first quarter of 2026. In conjunction with this announcement, CEO Kurt Wolf has released a letter to shareholders to provide his commentary on the quarter and updates on strategic initiatives. **To read and/or download a copy of this quarter's CEO letter, please click here.**

Financial Highlights:

The following table summarizes the Company's financial highlights for the first quarter 2026:

	First Quarter			
($ millions, except EPS)	**2026**	**2025**	**$ Change**	**% Change**
Revenue	$477	$493	($16)	(3%)
GAAP EPS	$0.39	$0.19	$0.20	>100%
Adj. EPS[1]	$0.47	$0.33	$0.14	42%
GAAP Net Income	$58	$35	$23	64%
Adj. EBIT[1]	$130	$120	$11	9%
Cash from Operations	$44	($17)	$61	>100%
Free Cash Flow[1]	$44	($20)	$64	>100%

[1] Adjusted EPS, Adjusted EBIT, and Free Cash Flow are non-GAAP measures. Definitions for these metrics can be found in the Use of Non-GAAP Measures section. Reconciliations of non-GAAP measures to comparable GAAP measures can be found in the attached financial schedules.

Update on Capital Allocation

- Year-to-date through May 1, 2026, the Company repurchased 17.2 million shares for $186 million, including 12.9 million shares for $136 million in the first quarter. As of May 1, 2026, the Company's cumulative share repurchases since the beginning of the existing authorization were 53.1 million shares for $565 million.
- The Board approved a $0.01 per share increase to the regular quarterly dividend. The $0.10 per share first quarter regular dividend is payable on June 5, 2026, to shareholders of record as of May 18, 2026.

Business Segment Reporting

SendTech Solutions

SendTech Solutions offers physical and digital shipping and mailing technology solutions, financing, services, supplies and other applications for small and medium businesses, retail, enterprise, and government clients around the world to help simplify and save on the sending, tracking and receiving of letters, parcels and flats.

	First Quarter			
($ millions)	**2026**	**2025**	**$ Change**	**% Change**
Revenue	$314	$316	($2)	(1%)
Adj. Segment EBITDA	$123	$109	$15	14%
Adj. Segment EBIT	$114	$97	$17	17%

SendTech revenue performance was impacted by the anticipated continuation of mailing-related declines, which were partially offset by growth across digital mailing and shipping solutions as well as the Pitney Bowes Bank. The decline in mailing-related revenues moderated in the quarter, driven by strong sales execution and the lapping of difficult comparisons from the prior IMI product migration. Year-over-year comparisons also benefited by approximately 1 percentage point from an unfavorable prior-year accounting adjustment and another 1 percentage point from currency.

SendTech achieved higher Adjusted EBITDA and EBIT supported by leadership's continued focus on cost management. In the first quarter, operating expenses declined $14 million year-over-year.

Presort Services

Presort Services provides sortation services that enable clients to qualify for USPS workshare discounts in First Class Mail, Marketing Mail, Marketing Mail Flats and Bound Printed Matter.

	First Quarter			
($ millions)	**2026**	**2025**	**$ Change**	**% Change**
Revenue	$163	$178	($14)	(8%)
Adj. Segment EBITDA	$48	$64	($16)	(25%)
Adj. Segment EBIT	$39	$55	($16)	(28%)

Presort revenue decline in the first quarter was driven by a 6% reduction in volumes due to previously communicated client losses and market decline as well as a 2% decline driven by mix change. Total volume sorted in the quarter was 3.6 billion pieces of mail.

Adjusted Segment EBITDA and EBIT declined due to the decrease in revenue with margins contracting from reduced operating leverage from lower volumes and a shift in mix to lower-margin products.

2026 Full-Year Outlook

Pitney Bowes reaffirmed its updated and improved guidance announced in the April 21, 2026, Press Release. Strong first quarter results combined with improving sales trends drove the increase in guidance. Updated guidance for Revenue, Adjusted EBIT, Adjusted EPS and Free Cash Flow in 2026 is as follows:

$ millions, except EPS	Low	High
Revenue	$1,800	$1,860
Adjusted EBIT	$425	$465
Adjusted EPS	$1.50	$1.65
Free Cash Flow	$345	$380

*****As a reminder, to read and/or download a copy of this quarter's CEO letter, please click here*****

Q1 2026 Earnings Conference Call

Management will discuss the Company's results in a webcast tomorrow, May 6, 2026, at 8:00 a.m. ET. Instructions for accessing the earnings results call are available on the Investor Relations page of the Company's website at www.pitneybowes.com.

About Pitney Bowes

Pitney Bowes (NYSE: PBI) is a technology-driven company that provides digital shipping solutions, mailing innovation, and financial services to clients around the world – including more than 90 percent of the Fortune 500. Small businesses to large enterprises, and government entities rely on Pitney Bowes to reduce the complexity of sending mail and parcels. For the latest news, corporate announcements, and financial results, visit www.pitneybowes.com/us/newsroom. For additional information, visit Pitney Bowes at www.pitneybowes.com.

Adjusted Segment EBIT

Adjusted Segment EBIT is the primary measure of profitability and operational performance at the segment level. Adjusted Segment EBIT includes segment revenues and related costs and expenses attributable to the segment, but excludes interest, taxes, general corporate expenses, restructuring charges, and other items not allocated to a business segment. Effective January 1, 2026, we are also excluding expense related to the U.S. and Canada pension plans as we have taken steps to terminate these plans. We also report Adjusted Segment EBITDA as an additional useful measure of segment profitability and operational performance, which is calculated as Adjusted Segment EBIT plus depreciation and amortization expense of the segment.

Use of Non-GAAP Measures

Pitney Bowes' financial results are reported in accordance with generally accepted accounting principles (GAAP). Pitney Bowes also discloses certain non-GAAP measures, such as adjusted earnings before interest and taxes (Adjusted EBIT), adjusted earnings before interest, taxes, depreciation and amortization (Adjusted EBITDA), adjusted earnings per share (Adjusted EPS) and free cash flow.

Adjusted EBIT, Adjusted EBITDA and Adjusted EPS exclude the impact of restructuring charges, foreign currency gains and losses on intercompany loans, certain costs associated with the Ecommerce Restructuring, gains and losses on debt redemptions and other unusual items that we believe are not indicative to our core business operations, including expense related to the U.S. and Canada pension plans that we have taken steps to terminate .

Free cash flow adjusts cash flow from operations calculated in accordance with GAAP for capital expenditures, restructuring payments and other special items. Management believes free cash flow provides better insight into the amount of cash available for other discretionary uses.

Reconciliations of non-GAAP measures to comparable GAAP measures can be found in the attached financial schedules and at the Company's website at: https://www.investorrelations.pitneybowes.com/. We do not provide a reconciliation of forward-looking non-GAAP measures to the most comparable GAAP measures because items necessary for such reconciliation are not available on a reasonable basis without unreasonable efforts.

Forward-Looking Statements

This document contains "forward-looking statements" about the Company's expected or potential future business and financial performance, including, but not limited to, statements about future revenue and profitability, earnings guidance, future events or conditions, capital allocation strategy, expected cost savings and efficiency improvements, and strategic initiatives and priorities. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties that could cause actual results

to differ materially from those projected. Factors which could cause future performance to differ materially from expectations include, without limitation, changes in postal regulations or the operations and financial health of posts in the U.S. or other major markets or changes to the broader postal or shipping markets; declines in physical mail volumes or shipping volumes; the loss of customers, including some of our larger clients; changes in trade policies, tariffs and regulations; global supply chain issues adversely impacting our third-party suppliers' ability to provide us products and services; periods of difficult economic conditions, the impacts of inflation and rising prices, higher interest rates and a slow-down in economic activity, including a global recession, or a prolonged U.S. government shutdown, to the Company and our clients; changes in foreign currency exchange rates; changes in labor and transportation availability and costs; inability to successfully execute on our strategic initiatives; and other factors as more fully outlined in the Company's Annual Report on Form 10-K/A for the year ended December 31, 2025 and subsequent reports filed with the Securities and Exchange Commission. Pitney Bowes assumes no obligation to update any forward-looking statements contained in this document as a result of new information, events, or developments, except as required by law.

Contacts:

For Investors:
Alex Brown
investorrelations@pb.com

Pitney Bowes Inc.

Consolidated Statements of Operations

(Unaudited; in thousands, except per share amounts)

	Three Months Ended March 31,	
	2026	2025
Revenue:		
Services	$306,570	$318,432
Products	88,650	93,190
Financing and other	82,193	81,798
Total revenue	477,413	493,420
Costs and expenses:		
Cost of services	156,155	155,873
Cost of products	48,680	50,919
Cost of financing and other	12,795	17,507
Selling, general and administrative	133,377	165,915
Research and development	3,794	4,763
Restructuring charges	5,112	1,400
Interest expense, net	25,992	24,270
Other components of net pension and postretirement cost	11,034	1,854
Other expense	-	24,187
Total costs and expenses	396,939	446,688
Income before taxes	80,474	46,732
Provision for income taxes	22,336	11,310
Net income	$58,138	$35,422
Basic earnings per share	$0.40	$0.19
Diluted earnings per share	$0.39	$0.19
Weighted-average shares used in diluted earnings per share	147,742	184,773

Pitney Bowes Inc.
Consolidated Balance Sheets
(Unaudited; in thousands)

Assets	March 31, 2026	December 31, 2025
Current assets:		
Cash and cash equivalents	$302,876	$284,887
Short-term investments	11,142	12,232
Accounts and other receivables, net	158,587	168,099
Short-term finance receivables, net	481,566	496,446
Inventories	62,611	66,241
Current income taxes	2,684	3,143
Other current assets and prepayments	109,884	69,451
Total current assets	1,129,350	1,100,499
Property, plant and equipment, net	180,344	185,913
Rental property and equipment, net	23,307	24,054
Long-term finance receivables, net	571,147	605,129
Goodwill	742,882	746,687
Intangible assets, net	13,845	14,741
Operating lease assets	108,408	106,996
Noncurrent income taxes	92,868	95,412
Other assets	285,157	289,520
Total assets	$3,147,308	$3,168,951
Liabilities and stockholders' deficit		
Current liabilities:		
Accounts payable and accrued liabilities	$766,989	$845,378
Customer deposits at Pitney Bowes Bank	574,302	582,630
Current operating lease liabilities	29,306	28,396
Current portion of long-term debt	363,952	17,150
Advance billings	72,531	69,075
Current income taxes	11,409	5,210
Total current liabilities	1,818,489	1,547,839
Long-term debt	1,774,240	1,975,888
Deferred taxes on income	81,762	72,665
Tax uncertainties and other income tax liabilities	161	278
Noncurrent operating lease liabilities	100,727	99,757
Noncurrent customer deposits at Pitney Bowes Bank	71,000	71,000
Other noncurrent liabilities	194,501	203,884
Total liabilities	4,040,880	3,971,311
Stockholders' deficit:		
Common stock	270,338	270,338
Retained earnings	2,689,224	2,655,703
Accumulated other comprehensive loss	(792,299)	(789,132)
Treasury stock, at cost	(3,060,835)	(2,939,269)
Total stockholders' deficit	(893,572)	(802,360)
Total liabilities and stockholders' deficit	$3,147,308	$3,168,951

PITNEY BOWES INC.

STATEMENTS OF CASH FLOWS

MARCH 2026

(Dollars in thousands)

	YEAR-TO-DATE	
	2026	**2025**
Cash Flows From Operating Activities:		
Net income	$58,138	$35,422
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	25,641	28,324
Allowance for doubtful accounts and credit losses	3,288	1,978
Change in allowance for DIP Facility	-	(1,539)
Stock-based compensation	3,278	2,683
Amortization of debt fees	1,956	2,152
Loss on debt refinancing	-	24,646
Restructuring charges	5,112	1,400
Restructuring payments	(15,201)	(13,106)
Pension contributions and retiree medical payments	(10,543)	(12,671)
Loss on disposal of fixed assets	2,382	5,106
(Gain) loss on revaluation of intercompany loans	(4,882)	7,595
Other, net	11,840	4,779
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivables	7,339	(131)
Finance receivables	43,550	34,586
Inventories	3,502	(4,807)
Other current assets	(8,324)	(4,326)
Accounts payable and accrued liabilities	(102,495)	(141,282)
Income taxes	15,684	8,382
Advance billings	3,890	4,130
Net cash from operating activities	**44,155**	**(16,679)**
Cash Flows From Investing Activities:		
Capital expenditures	(15,846)	(16,887)
Purchase of investment securities	(2,757)	(3,910)
Proceeds from sales / maturities of investment securities	7,299	13,345
Net investment in loans receivables	1,783	(37,423)
DIP Facility reimbursement	-	1,539
Acquisitions	-	(2,200)
Other investing activities	233	-
Net cash from investing activities	**(9,288)**	**(45,536)**
Cash Flows From Financing Activities:		
Proceeds from issuance of long-term debt	147,750	775,000
Payments to redeem long-term debt	(3,538)	(787,187)
Premium and fees paid to redeem/refinance debt	-	(20,598)
Dividends paid to stockholders	(13,319)	(10,980)
Change in customer deposits at PB Bank	(8,327)	(26,766)
Common stock repurchases	(135,647)	(15,000)
Other financing activities	(3,336)	465
Net cash from financing activities	**(16,417)**	**(85,066)**
Effect of exchange rate changes on cash and cash equivalents	(461)	1,342
Change in cash and cash equivalents	17,989	(145,939)
Cash and cash equivalents at beginning of period	284,887	469,726
Cash and cash equivalents at end of period	**$302,876**	**$323,787**

Pitney Bowes Inc.
Business Segment Revenue
(Unaudited; in thousands)

	Three Months Ended March 31,		
	2026	2025	% Change
Sending Technology Solutions	$313,947	$315,606	(1%)
Presort Services	163,466	177,814	(8%)
Total revenue	$477,413	$493,420	(3%)

Pitney Bowes Inc.
Adjusted Segment EBIT & EBITDA
(Unaudited; in thousands)

	Three Months Ended March 31,							
	2026			2025			% change	
	Adjusted Segment EBIT	D&A	Adjusted Segment EBITDA	Adjusted Segment EBIT	D&A	Adjusted Segment EBITDA	Adjusted Segment EBIT	Adjusted Segment EBITDA
Sending Technology Solutions	$113,530	$9,875	$123,405	$97,027	$11,680	$108,707	17%	14%
Presort Services	39,178	8,736	47,914	54,779	9,269	64,048	(28%)	(25%)
Total reportable segments	$152,708	$18,611	171,319	$151,806	$20,949	172,755	1%	(1%)
Reconciliation of Adjusted Segment EBITDA to income before taxes:								
Depreciation and amortization - reportable segments			(18,611)			(20,949)		
Interest expense, net			(35,575)			(37,885)		
Corporate expenses			(22,331)			(32,117)		
Restructuring charges			(5,112)			(1,400)		
Loss on debt transactions			-			(24,646)		
Foreign currency gain (loss) on intercompany loans			4,882			(7,595)		
Pension expense of plans to be terminated			(7,554)			-		
Transaction and strategic review costs			(6,544)			(1,890)		
Charge in connection with Ecommerce Restructuring			-			459		
Income before taxes			$80,474			$46,732		

Pitney Bowes Inc.

Reconciliation of Reported Consolidated Results to Adjusted Results

(Unaudited; in thousands, except per share amounts)

	Three Months Ended March 31,	
	2026	2025
Reconciliation of net income to adjusted net income, adjusted EBIT and adjusted EBITDA		
Net income - GAAP	$58,138	$35,422
Provision for income taxes	22,336	11,310
Income before taxes	80,474	46,732
Restructuring charges	5,112	1,400
Foreign currency (gain) loss on intercompany loans	(4,882)	7,595
Loss on debt transactions	-	24,646
Pension expense of plans to be terminated	7,554	-
Transaction and strategic review costs	6,544	1,890
Charge in connection with Ecommerce Restructuring	-	(459)
Adjusted net income before tax	94,802	81,804
Adjusted tax provision	25,860	20,113
Adjusted net income	$68,942	$61,691
Adjusted income before tax	$94,802	$81,804
Interest expense, including financing interest	35,575	37,885
Adjusted EBIT	130,377	119,689
Depreciation and amortization	25,641	28,324
Adjusted EBITDA	$156,018	$148,013
Reconciliation of diluted earnings per share to adjusted diluted earnings per share		
Diluted earnings per share - GAAP	$0.39	$0.19
Restructuring charges	0.03	0.01
Foreign currency (gain) loss on intercompany loans	(0.02)	0.03
Loss on debt transactions	-	0.10
Pension expense of plans to be terminated	0.04	-
Transaction and strategic review costs	0.03	0.01
Adjusted diluted earnings per share	$0.47	$0.33

The sum of the earnings per share amounts may not equal the total due to rounding.

Reconciliation of net cash from operating activities to free cash flow		
Net cash from operating activities	$44,155	($16,679)
Capital expenditures	(15,846)	(16,887)
Restructuring payments	15,201	13,106
Free cash flow	$43,510	($20,460)

Exhibit 99.2

pitney bowes

The technology behind every important delivery.

Fellow Pitney Bowes Shareholders,

We delivered a very strong start to the year during the first quarter. Our complete financial results, detailed in the Company's earnings press release, represent better-than-expected performance and supported our decision to increase 2026 guidance. Our ability to begin the year with considerable momentum reflects clear and focused direction from the executive team and disciplined execution by the 6,000+ team members at Pitney Bowes. I could not be more pleased with how the entire organization is rallying around achieving our strategic objectives for 2026.

Our results reflect continued progress in cost management, operational excellence and strategic capital allocation. With a solidified and strengthened executive team and clear alignment on priorities across the organization, we are increasingly benefiting from *a culture of continual improvement* – one that is yielding greater efficiencies and crisper execution across our businesses. This foundation is also enabling us to identify attainable opportunities for long-term profitable growth within SendTech, including The Pitney Bowes Bank ("PB Bank"), and Presort.

While we benefited from some minor tailwinds during the quarter, including currency shifts and an easier year-over-year revenue comparison, we demonstrated considerable strength in the first quarter even after normalizing for these factors.

Strategic Objectives for 2026

Below is an update on our progress against previously disclosed priorities:

- Revitalizing Presort – We are making meaningful progress toward reigniting profitable growth. During the first quarter, our competitive wins outpaced lost business. This success was driven by an improving go-to-market strategy and execution under Debbie Pfeiffer's leadership. On a year-over-year basis, volume declines tied to customer losses declined each month. Likewise, year-over-year volume gains tied to customer wins increased each month.

  We currently expect year-over-year volume to turn positive by early in the third quarter – if not sooner. To accelerate our pursuit of tuck-in acquisitions that support profitable growth, we have retained Greenhill & Co. to help accelerate discussions with potential partners.

  Finally, the Presort team continues to identify opportunities to enhance our technology solutions and streamline our cost structure.

- Reimagining SendTech – SendTech delivered a strong start to the year. Todd Everett and his revamped leadership team are driving improved sales performance and lower churn. Initial results have been encouraging. Year-over-year sales bookings increased in the first quarter, and that momentum has carried into the start of the second quarter. Paid software subscribers are up, and the meter churn rate is down year-over-year. The team has also continued to make headway on improving customer service, sharpening go-to-market efforts and prioritizing product enhancements.

  It is important to note that these improvements did not come at the expense of continued progress in cost management. This fact enabled us to deliver improved year-over-year EBIT despite a decline

in revenue. While we could experience some one-time headwinds later in the year, SendTech's overall momentum is stronger than at any point during my tenure.

- Realizing the Potential of PB Bank – Our team, under the leadership of recently appointed Bank President Steve Fischer, is focused on building a strong operational foundation to support steady, responsible growth. At the same time, we are exploring opportunities to further enhance the Bank's profitability through balance sheet optimization while building the Bank's capital base and upstreaming cash to the parent.

  We are also exploring options to work with our mailing, shipping and Presort businesses to generate loans with attractive risk-adjusted returns while increasing those businesses' differentiated offerings. While we are in the early stages of exploring these opportunities, we believe the long-term value creation opportunity is significant.

- Proceeding to Strategic Review Phase 2 – We remain on track to initiate the external portion of our strategic review by the end of the second quarter. I will stress that this external review will in no way detract from our strategic priorities or our focus on continual improvement across the business. The Board of Directors has already begun evaluating financial and legal advisors to retain in connection with the process. We will share updates when appropriate.

- Strategically Allocating Capital – We remain committed to an opportunistic capital allocation policy that balances debt reduction, share repurchases, periodic dividend increases and long-term strategic investment in our organization. Through May 1, 2026, we have returned $565 million to shareholders through the repurchase of 53.1 million shares at an average price of $10.64. We have also doubled our dividend to $0.10 per share over the past year and a half.

  We want Pitney Bowes to be deemed a high-quality investment for equity and debt investors alike. Along those lines, we remain committed to deleveraging and continue to expect to reduce net debt in 2026.

Conclusion

In closing, I believe the primary driver of our early success in 2026 is our culture. Across the organization, I see growing ownership, urgency and pride of purpose. At the same time, there is a recognition that we are in the early stages of a broader transformation. My optimism is bolstered by the increased focus and energy of our incredibly talented and dedicated team members.

As both CEO and a significant shareholder, this gives me tremendous confidence in what can be achieved during the quarters and years ahead at Pitney Bowes.

Sincerely,

Kurt Wolf
Chief Executive Officer & Director
Pitney Bowes